

# Request for Proposal (RFP) For Supply, Installation and Maintenance of Data Loss Prevention v2.0

Ref. No.: IFT/DLP/120923

12/09/2023

# Indian Financial Technology & Allied Services

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The specifications of the components of the proposed solution are defined in generic terms on a best effort basis. Reference to any term proprietary to an OEM in the RFP is incidental and has no other meaning other than specifying the nature and classification of the component of the proposed solution.

The proposal in response to the RFP should be signed and submitted by a person duly authorized to bind the bidding company to the details submitted in the proposal in response to the RFP. The signatory should give a declaration and through authenticated documentary evidence establish that he/she is empowered by the competent authority to sign the relevant documents and bind the bidder. All the pages of the RFP documents are to be signed by the authorized signatory along with the office seal. Any clarification sought may be mailed to <a href="mailto:rfp@iftas.in">rfp@iftas.in</a> All clarifications sought shall be given in pre-bid meeting or immediately thereafter through an addendum, if necessary.



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# 1 Introduction

# 1.1 Background

IFTAS, a wholly owned subsidiary of Reserve Bank of India (RBI), was formed in 2015 as a Section-8, not-for-profit organization. It was entrusted with the responsibility of pioneering the use of technology in the Indian banking and financial ecosystem, offering them cutting-edge services. Major technology initiatives from IFTAS include the setting up of the Next generation INFINET (INFINET 2.0) network, the management of the nationwide communication backbone for the Central Payment Systems, the management of the SFMS Central System (Structured Financial Messaging System) and a host of Cloud solutions from IBCC (Indian Banking Community Cloud).

# 1.2 Objective

IFTAS intends to implement Data Loss Prevention (DLP) solution. Data loss prevention software detects potential data breaches/data ex-filtration transmissions and prevents them by monitoring, detecting, and blocking sensitive data while in use, in motion, and at rest. It is used to protect documents, spreadsheets and presentations crated by IFTAS's users. They should protect the files from unauthorized copying, viewing, printing forwarding, deleting, and editing also sensitive information from unauthorized access and protect it against loss, theft or leakage. Data loss prevention (DLP) makes sure that users do not send sensitive or critical information outside the corporate network. It helps network administrators to control the data that users can transfer. DLP solution uses business rules to classify and protect confidential and critical information so that unauthorized users cannot accidentally or maliciously share data, which would put the organization at risk.

### 2 RFP Procedure

# 2.1 Errors and Omissions

Each Bidder shall notify IFTAS for any error, fault, omission, or discrepancy found in this document on or before the Last date for submission of queries / clarifications on the RFP.

# 2.2 Important Dates

The indicative time frame for the overall process is as shown below.

S. No	Particulars	Description
1	Issuance of RFP document	12 <sup>th</sup> Sept 2023
2	Last date for submission of queries / clarifications on the RFP	18 <sup>th</sup> Sept 2023
3	Pre-Bid Meeting	20 <sup>th</sup> Sept 2023
4	Response to queries / clarifications	22 <sup>nd</sup> Sept 2023
5	Last date for submission of Technical and Commercial Bid (Softcopy)	03 <sup>rd</sup> Oct 2023 by 05.00 pm



6	Opening of Technical bids	04 <sup>th</sup> Oct 2023
7	Opening of Commercial bids	To be communicated later
8	Name and address for Communication	Indian Financial Technology and Allied
		Services (IFTAS),
		10th floor, C Wing, 'Times Square'- Tower C,
		Andheri - Kurla Road, Marol, Andheri (East),
		Mumbai - 400 059.
9	Bid to be mailed to	RFP@iftas.in

# 2.3 **Bidding Process**

The response to the present RFP shall be submitted in two parts i.e., the technical bid and the commercial bid. The Bidder shall submit the 'technical bid' and the 'commercial bid' at the same time. The 'technical bid' shall, inter alia, contain the eligibility criteria and exhaustive, comprehensive solution details, whereas the 'commercial Bid' shall, inter alia, contain the pricing information (Commercial bid format included as at *Annexure III*). The technical bid shall not contain any pricing or commercial information and in case such commercial / pricing information is included by the Bidder in the technical bid, the bid shall be summarily rejected without assigning any reason whatsoever.

In the first stage, the 'technical bids' only shall be opened and evaluated. The Bidders satisfying the eligibility criteria and the technical requirements of the solution, as determined by IFTAS, shall only be short-listed.

In the second stage, the commercial bids of only those Bidders, who are short-listed based on evaluation of their technical bids, will be opened.

# 3 General Guidelines

# 3.1 Obligations of successful Bidder

- a. The Bidder shall supply all necessary components and licenses to make the solution complete and shall not be limited by the material requirements in this RFP.
- b. The successful Bidder shall deploy their own computing resources for implementing system.
- c. Successful Bidder shall be responsible for any act of its employees that may result in security breach in respect of IFTAS network.
- d. In case the Bidder is not able to deliver the complete solution within the specified timelines and/or operate the solution, as committed by the Bidder in this bid, the Bidder shall be liable to pay a sum of money, equal to the TCO amount, to IFTAS urgently.
- e. The successful Bidder will always deploy duly qualified, trained, & experienced personnel to provide services at the required location(s) for implementation, maintenance, and support



- activities. The names, contact details including phone nos. of these personnel will be advised in writing to IFTAS.
- f. Changes to the set up should be carried out by the successful Bidder as per IFTAS requirements.

### 3.2 **Definition of Terms**

Throughout this RFP/Bid Document / Contract, the following terms shall have the meanings, as given below and shall be interpreted accordingly only.

- i. "RFP" means the request for proposal (this document) in its entirety, inclusive of any addenda that may be issued by the IFTAS.
- ii. "Proposal/ Bid" means the Bidder's written reply or submission in response to this RFP.
- iii. "Services" means all services, scope of work and deliverables, to be provided by a Bidder as described in the RFP and all ancillary services, necessary for the supply, design, delivery at the specified destinations, installation, testing, Implementation, Integration, putting into satisfactory operation, support & comprehensive maintenance, project management and facilities management services (FMS).
- iv. "System" or "solution" means and includes all the hardware, software, etc., required for operationalizing the proposed solution / Project and to provide the Services as mentioned in the RFP.
- v. "Bidder/Service Provider/System Integrator/Vendor" means an eligible entity/firm submitting a Proposal/Bid in response to this RFP. The legal entity who signs and submits the bid.
- vi. "Successful Bidder" or "Vendor" means any firm / company, etc., to whom work has been awarded and whose Bid has been accepted by IFTAS and shall include its authorized representatives, successors and permitted assignees.
- vii. "Acceptance of Bid" means the letter/email or any memorandum communicating to the Bidder the acceptance of its Bid.
- viii. "Agreement" means the contract signed between the IFTAS and the Selected Bidder and all the attached documents. The "Agreement" includes the RFP, subsequent modifications to the RFP, response/s of the selected bidder to the RFP and the contract document itself.
- ix. "Audit, Validation & Certification by OEM": The bidder is required to ensure that the competent team of OEM conducts an audit of the implemented solution (production environment or test environment as decided by IFTAS), in order to confirm that implementation and configuration has been done as per OEM best practices and the design is suitable to deliver the required uptime, and the required performance before Final Acceptance Testing i.e., Stabilization certificate is issued by the OEM.



- x. Support & Comprehensive Annual Maintenance Contract (AMC) is a post acceptance support of the solution/project for the Contracted Period. Under AMC, the Bidder shall provide comprehensive support and services for all the components of the proposed solution at all the project locations of IFTAS.
- xi. "Contract Period" means the period of 5 years from the date of completion of audit, validation & certification by all the OEMs for their respective products, constituting the solutions. Start date for the contract period will be the date on which certifications from all OEMs are submitted by the bidder.
- xii. Annual Technical Support (ATS) is post general warranty for comprehensive software maintenance. Under ATS, the Bidder shall provide comprehensive support for all the software of the proposed solution at all the project locations of IFTAS. The ATS shall be for the Contracted Period.
- xiii. "Authorized Signatory" means the person authorized by the Competent Authority of the respective bidder (say Board, in terms of applicable statutory provisions), for signing all the documents for purpose of this bid and to enter into contract thereafter, if successful in the bidding process. The documentary evidence to establish the identity and the authority of authorized signatory must be submitted along with the bid document.
- xiv. "Installation" or "Implementation" or "Commissioning" means the installation of the hardware equipment/software/appliance at IFTAS premises or at such other location/s, as may be specified by the IFTAS implementation team and which will be considered complete only after successful sanity testing and integration of the installed solution with other existing IT/Non-IT infrastructure including security layers/components.
- xv. "Operationalization" means when all the components of the proposed solution are successfully commissioned, tested, and implemented. Thereafter, certification/s by the respective OEMs in full working conditions to meet day-to-day operational requirements.
- xvi. "Site" means the place where the product / service / solution is to be delivered and commissioned or places approved by the IFTAS for the purposes of the Contract together with any other places designated in the Contract as forming a part of the Site.
- xvii. "One Time Cost" means first year cost which includes the cost of Supply, Design, Installation, Integration, Testing, Training and Implementation of Hardware, software, and any other required component of the proposed solution.
- xviii. "Recurring Cost" means AMC/ATS for hardware, software, licenses, etc. including Resource/ FMS cost and any other recurring cost defined specifically.
- xix. "Uptime" of the solution/project means the duration of time all the services are available and operational. Guaranteed required uptime as specified in SLA and calculated on quarterly basis.
- xx. "Incident" refers to any event /malfunctioning/ abnormalities in the functioning of any of the components of the proposed solution that may lead to disruption in normal operations.



- xxi. "Availability" means the time for which the services offered are available for conducting operations from the equipment / proposed solution hosted in IFTAS.
- xxii. "Support" means the 24x7 support which shall handle Change Management and resolution of Fault/incident Reporting, Trouble Ticketing, and related enquiries during the contracted period.
- xxiii. "Planned downtime / Scheduled downtime" means any time when any of the subsystems/proposed solution is/are unavailable because of Urgent Maintenance activities and any other scheduled maintenance or upgradation activities that may or may not be periodic. The planned downtime must be performed post approval from IFTAS at least 48 hours in advance or as required.
- "Urgent Maintenance" activities are maintenance activities that cannot be postponed until the next available or scheduled maintenance window, and may include, but not limited to, restarting the applications, rebooting the servers, applying patches or fixes, reconfiguration, reloading of data etc. and must be performed post approval by IFTAS.
- xxv. "Response time" is defined as the time between the receipt of the incident report by the support team and its logging / generation of the ticket on the system.
- xxvi. "Restoration/Resolution Time" means the time taken (after the incident has been reported to the support system) till resolution subject to acceptance by IFTAS.
- xxvii. "Delivery Completion / Delivery" is considered completed on the Confirmation of delivery of all items as per the Purchase Order and successful Power-On-Self-Test (POST) at the respective sites / locations of IFTAS.
- xxviii. Man-day 8 hours of work of a qualified person.
- xxix. Man-Month  $\rightarrow$  22 working days.

### 3.3 Instruction to Bidders

Bidders shall send technical and commercial bids in separate mails with Subject "Technical bid for RFP "03<sup>rd</sup> Oct 2023" and "Commercial bid for RFP "03<sup>rd</sup> Oct 2023".

All Bid documents i.e., both Technical Bid and Commercial Bid shall be in PDF format and Commercial Bid shall be **password protected**. All the mails shall be sent by the authorised personnel of the Bidder to RFP@iftas.in.

The Bidder shall arrange for and provide the following documents during the bidding:

- i. Annexure I: Technical Bid Order and Format in PDF
- ii. Annexure II: Technical Specifications in PDF



- iii. Annexure III: Commercial Bid in PDF \*\* This shall be protected by password and Bidders shall not share the password for commercial bid unless it is requested by IFTAS using RFP@iftas.in
- iv. Annexure IV: Unpriced bill of materials
- v. Annexure V: Deviations from Technical Specifications & Terms and Conditions of the RFP
- vi. Annexure VI: Bidder's Guarantee Certificate
- vii. Annexure VII: Conformation to Terms and Conditions
- viii. Annexure VIII: Procurement from a Bidder from a country sharing Land Border with India
- ix. Annexure IX: Non-Disclosure Agreement
- x. Annexure X: Response from OEM through Bidder
- xi. Annexure XI: Letter of Authority
- xii. Annexure XII: Self -Declaration for PCI DSS V4.0 certification requirement
- xiii. Annexure -XIII: OEM Undertaking
- xiv. Annexure XIV: Undertaking for Information Security
- xv. Annexure XV: Statement of absence of conflict of Interest
- xvi. Annexure XVI: Bidders Queries Format
- xvii. Annexure XVII: Indexation Formula

All the PDF documents shall be digitally signed by the Authorized person/s of the Bidder.

\*\*Bidders shall not share the password for the commercial bid unless it is requested by IFTAS using rfp@iftas.in.

# 4 Correction of Errors

Correction of errors in bids will be treated as follows:

- a) Where there is a discrepancy between the amounts in figures and in words, the amount in words shall prevail; and
- b) Where there is a discrepancy between the part-wise quoted amounts and the total quoted amount, the part-wise rate will prevail.
- c) If there is a discrepancy between percentage and amount, the amount calculated as per the stipulated percentage basis will prevail.
- d) If there is a discrepancy between the unit price and total price, the unit price will prevail for calculation of the total price.
- e) If there is a discrepancy in the total, the correct total will be arrived at by IFTAS.

The amount stated in the bid, adjusted in accordance with the above procedure, shall be considered as binding, unless it causes the overall bid price to rise, in which case IFTAS will be free to accept the amounts, as mentioned in the commercial bid.



# 5 Scope of work:

- a) The Bidder shall supply, install, configure, integrate, and support all the necessary software and Hardware components required for the Solution mentioned in this RFP.
- b) The Bidder shall list the requirements of the Compute, Storage, Operating System, and Database to run the Solution.
- c) The Solution shall be for 100 users, and scalable to 1000 users in the contract period.
- d) The Solution should have High Availability implemented between DC and DR Site.
- e) The successful bidder shall assign project manager and associated support personnel for the one-time implementation.
- f) The Bidder is required to provide OEM training (preferably onsite) to IFTAS team (at least for 10 persons) through authorized OEM certification partners for products and technology being implemented as part of this RFP.
- g) Execute User Acceptance Test (UAT) for the proposed solution, i.e., Deployment of Client software on minimum 4 machines per department. Acceptance shall be based on the results of the test cases. If during the test period, the proposed Solution experiences no failures and functions according to the requirements of the RFP, as determined by IFTAS, the Solution shall be considered accepted.
- h) The bidder should demonstrate compliance of the technical requirements documented in this document for the solution implemented.

# 6 Existing Setup:

IFTAS recently implemented the Data Classification solution for documents and emails. IFTAS has also implemented a state of art proxy solution to control and monitor internet browsing access to end users. The setup also includes SMTP mail gateway for all incoming and outgoing mails which will protect malware and other mail protection features. The users are authenticated by using windows AD environment both at DC and DR. IFTAS expects that the proposed DLP solution should integrate with IFTAS environment seamlessly.

# 7 Project Milestones:

The dates mentioned for the activities are tentative in nature. The exact dates of completion of various activities shall be confirmed in discussion with the successful Bidder.

Activity	Key Activities	Timelines
1	Project Kick-off	Within 3 days from the day of PO
2	Study IFTAS Requirement in details and submit the detail project plan and solution design.	Within 2-3 weeks from date of PO
3	Software and license delivery	Within 2-3 weeks from the date of PO
4	Implementation of complete solution as per IFTAS requirement	4 -5 weeks from activity 3



5	Complete the user acceptance Test (UAT)	1 week from activity 4
6 Training		2 weeks after activity 5

# 8 Eligibility Criteria:

Those Bidders, who satisfy all the eligibility criteria as mentioned herein below, may only respond. Documents in support of all eligibility criteria are required to be submitted along with the Technical Bid. Offers received from the Bidders who do not fulfill any of the following eligibility criteria are liable to be rejected.

S. No	Eligibility Criteria	Documentation
		Required/Compliance/Non-Compliance
2.	Bidder must have registered under the Companies Act, 1956/2013, registered with the Goods & Services Tax Authorities and must also have completed 3 years of experience/operations as on the Bid calling date.  The Bidder shall have a minimum annual turnover of at least Rs. 5 Crore in each of the last three financial years (for e.g., 2020-21, 2021-22 & 2022-23).  The Bidder shall have positive net worth in each of the last three financial years.	Attested copy of the Certificates of Incorporation and Registration of the Bidder with ROC and GST Authorities.  1. Copies of Certified Audited Balance Sheets for the last 3 years are required. If the Statutory Audit for the current financial year is not yet complete, an un-audited statement shall be furnished. However, Chartered Accountant certificate shall be required for certifying the Revenue for the current financial year.  2. Proof of Annual Filings i.e., Company's Current Master Data as reflected on the Ministry of Corporate Affairs and/or the Payment Challans of the Annual Filings done for the immediately 02 financial years.
3.	The bidder shall have highest/Second highest level of Partnership with the OEM for all the primary	Partner certificate copy shall be enclosed. A copy of MOU / Agreement between
	components of the solution as determined by IFTAS	OEM and the bidder shall be enclosed.
4.	Bidder/OEM shall have implementation experience of minimum 3 similar solutions with at least one BFSI/PSU customer.	Details of the projects and the PO to be submitted along with the technical bid.
5.	The bidder and proposed solution should not be from countries which share a land border with	Self-Attested Declaration in compliance to the said clause as per Annexure VIII



	India unless registered with the Competent	
	Authority constituted by the Department for	
	Promotion of Industry and Internal Trade (DPIIT)	
	in accordance with General Financial Rules 2017	
	of Government of India.	
6.	Bidder & OEM should have direct support offices	
	in India with technically qualified engineers who	Details to be provided as per Annexure I and
	have expertise and track record in installations	Annexure XII
	and support of the proposed solution.	
7.	The solution should be compliant to requirement of	Self-Declaration as per Annexure- XII
	PCI DSS V4.0 standards	

- a) The Bidder shall provide evidence that it is a current legal entity permitted by law to provide all the technical, functional, and operational scope of work detailed in this RFP.
- b) The Bidder must warrant that key project personnel to be employed in this project have been sufficiently involved in similar past installations.
- c) The Bidder shall demonstrate its proven expertise and shall give site reference and, organize visits to facilitate the same.
- d) The Bidder shall maintain all the necessary spare equipment required to provide the services mentioned in this RFP, at its service centres close to RBI/IFTAS locations wherever applicable.
- e) The Bidder should be able to arrange spares as per location criticality and other related equipment's to ensure high uptime as per SLA and they should provide complete details of their service set-ups.
- f) The Bidder must warrant that there is no legal action being taken / pending against it for any cause in any legal jurisdiction. If such an action exists and The Bidder shall provide all the necessary details to ensure that it does not affect its ability to deliver and service, the RFP requirements.
- g) The Bidder must submit the bid in accordance with the format specified in the RFP document.
- h) The cost of bidding and submission of RFP documents is entirely the responsibility of The Bidder, regardless of the conduct or outcome of the RFP process.
- i) The Bidder shall have professional service support MAF certification from the original equipment manufacturer (format attached in the subsequent part of this RFP).
- j) The Bidder shall deploy network equipment's/software's cleared by security agencies and other relevant agencies of the Government of India.
- k) Only one bid shall be permitted from a Bidder, as a response to this RFP. Multiple bids from the same bidding company or its group companies will not be entertained.

Failure to adhere to any of the conditions specified in the Eligibility Criteria will lead to disqualification of the bid and the decision of IFTAS on this matter will be final.



# 9 Evaluation of BIDs

# 9.1 Evaluation Process

- a. To evaluate and select successful Bidder for this project, a two-stage processing of bids will be followed. In the first stage, the technical bids of the eligible bidders will be examined. In the second stage, the commercial bids of the shortlisted bidders, after the completion of the process of examination of the technical bids, will be opened and examined.
- b. The Technical bid will contain, inter alia, the exhaustive and comprehensive technical details, whereas the Commercial Bid will contain, inter alia, the pricing information. The Technical Bid shall NOT contain any pricing or commercial information at all and if any Technical Bid contains any price related information, that Technical Bid shall be disqualified and shall NOT be processed further. The Bidder shall submit the technical and commercial bids separately but together as per the timelines specified in this RFP.
- c. Technical bid shall conform to the eligibility criteria to be considered for technical evaluation. Only bids from Bidders meeting the eligibility criteria and which are complete shall be taken up for examination / evaluation.
- d. The objective of technical evaluation is to evaluate the bids and shortlist the effective and best fit solutions. Evaluation by IFTAS will be taken up under the guidance of the Committee, if any, formed by IFTAS for the purpose. The decision taken by the committee during the evaluation process will be final and binding for all the bidders.
- e. Bidders, satisfying the technical evaluation requirements, as per the technical evaluation matrix under section 9.2 shall qualify for commercial evaluation.
- f. In the commercial evaluation phase, the lowest commercial Bidder (L1) will be identified. Technical Evaluation Matrix

# 9.2 Technical Evaluation Matrix

- a. Technical Bids will be opened and evaluated based on the technical bid submissions and presentations.
- b. An eligible Bidder along with their proposed OEM/s will be invited to IFTAS to make an exclusive presentation detailing the proposed solution, implementation approach, rollout strategy etc. for the solution.
- c. The Bidder is required to present details of the proposed hardware and its related environment, configuration etc. keeping in view the requirements of the solution.
- d. IFTAS may interact with the Customer references submitted by the Bidder, if required.
- e. An overall cut-off score of 75 marks or above (as decided by IFTAS) will be essential for a Bidder to qualify for the next stage of the selection process i.e., commercial evaluation.



The following parameters (illustratively) will constitute the evaluation criteria:

S. No	Parameter	Details	Maximum Score
1	Experience of a Bidder in implementing similar projects.	Number of projects implemented.	15
2	Functional & Technical Requirements	<ul> <li>Adherence to Technical and Functional specifications as per Annexure II.</li> <li>Detailing the Technical Architecture and Design of the solution offered, meeting IFTAS requirements.</li> <li>Administrative ease (GUI vs CLI) and Support:         <ul> <li>Efforts for setting up &amp; configuration of the solution.</li> <li>Visibility, tracking and log formation.</li> <li>Support.</li> </ul> </li> <li>Form factor and total Power requirements wherever applicable.</li> <li>Testing of Security Features</li> </ul>	40
3	Overall Solution	<ul> <li>Capabilities of the proposed Solution.</li> <li>PCI DSS V4.0 compliant</li> <li>The solution being part of leading research reports like Gartner, Forester etc.,</li> <li>Independent Evaluators Report</li> <li>Market Review and customer Feedback</li> </ul>	25
4	Presentation & Product Demo	<ul> <li>Presentation based on the understanding of IFTAS requirements. The extent to which the plan for the implementation of the solution conforms to the objectives mentioned in the RFP.</li> <li>Implementation Plan along with support for IFTAS SLA requirements.</li> </ul>	20
	Total	·	100

In the event of only one responsive Bidder or only one Bidder emerging successful after the completion of the technical evaluation process, IFTAS reserves the right to continue or discontinue with this RFP process. The decision by IFTAS shall be final.



# 10 RFP Response

# 10.1 Technical Bid

The technical bid should follow the order and format provided in **Annexure I**. Should there be any technical deviations / clarifications / queries, a deviation from technical specifications document as per **Annexure V** shall be provided.

### 10.2 Commercial Bid

The commercial bid shall be submitted strictly as per **Annexure III** and shall be submitted in separate mail as a **password protected** file. It shall be submitted in clear printed form. Any handwritten bid and any bid in a modified format shall be rejected.

The lowest cost (L1) bidder will be identified after completion of the due commercial evaluation process including comparison of all the components, as per *Annexure III*.

# 11 Warranties and Support:

- a. Product licenses should be Enterprise licenses in the name of IFTAS for the entire project contract period. License date will start after acceptance from IFTAS.
- b. The Bidder shall offer minimum 3 years of warranty on the proposed solution and thereafter, two-years of comprehensive Annual Maintenance Contract for the proposed solution for the new devices, meeting the requirements as specified in Scope Section 5. Warranty will commence from the date of complete acceptance of the proposed solution by IFTAS across all the sites.
- c. For price bid, cost of warranty and software support cost to be included in the cost of the respective systems / software licenses and the AMC / ATS to be quoted for post-warranty period.
- d. The successful bidder shall provide 24 X 7 support during the warranty period, ensuring the accepted level of performance as specified in "Service Level Agreement".
- e. The Bidder shall submit the call logging procedures including the escalation procedures for maintenance throughout the contract.
- f. The bidder agrees that during the tenure of the contract, should there be any new release of features or upgrades, the same shall be implemented in the solution without any additional cost.
- g. Without prejudice to the warranties given for individual products or services under the solution, the Bidder shall warrant to IFTAS that:
  - i. The Total environment, emerging from integration of the proposed solution with existing environment, represents a complete, integrated solution meeting IFTAS requirements as detailed in the signed contract, (including this RFP), and shall provide for meeting the stipulated service levels and the performance set forth therein. The Bidder shall accept responsibility for the overall integration in accordance with the requirements.



- ii. The Bidder also warrants that all the systems / products supplied under the contract shall have no defect arising from design or from any act of omission by the OEM. The Bidder shall make necessary efforts (including replacement of the systems/ products) to correct the defects in the systems / products that constitute deviations from the technical specifications.
- iii. Any defective equipment/software supplied by the Bidder shall be replaced by the Bidder at no additional cost to IFTAS, including all incidental costs of the upgrades, new release (Minor/Major) versions, bug fixes, etc. for the software. In such a situation, all the necessary documentation shall also be supplied to IFTAS at no extra cost.
- iv. If the deliverable(s) is declared End of Life (EOL) or End of Support anytime during the contract period, the successful Bidder shall forthwith replace the equipment at no additional cost to IFTAS, post seeking approval from IFTAS in writing.
- v. If the Bidder fails to remedy a defect within reasonable period or does not provide support as per the terms of RFP, IFTAS may invoke the applicable penalties and/or proceed to take reasonable remedial actions as may be necessary after giving due notice within the overall framework of the contract and the SLA within. Notice can be through letter, email, fax, etc. or any other acceptable mode of electronic communication.
- vi. The initial Support & contract period will be for **5 years** minimum (3 years Warranty + 2 years comprehensive AMC). IFTAS reserves the right to further extend the contract period. In case of any price escalation during the thus extended period of the contract, it will be based on RBI Indexation formula as per *Annexure XVII*.

# **12 AMC Support:**

- a. If the warranty provided by Bidder is for 5 years, AMC may not be applicable.
- b. In all other cases, Bidder is expected to provide AMC (Annual Maintenance Contract) for a period of 2 years after the expiry of general warranty period (which may be for 3 years). This shall have back-to-back OEM engagement to ensure that the competent team of OEM conducts an audit of the implemented solution (production environment or test environment as considered appropriate and decided by IFTAS) in order to confirm that implementation including configuration has been done as per OEM best practices and the design is suitable to deliver the required uptime, and the required level of performance before completion of Final Acceptance Testing i.e. Stabilization certificate is issued.
- c. The comprehensive Annual Maintenance Contract (AMC) is a post warranty hardware support for the Contract Period usually on the lines of a warranty support, etc. Under AMC, the Bidder shall provide comprehensive support for hardware of the proposed solution at all the locations of IFTAS covering the equipment supplied for the project.
- d. Annual Technical Support (ATS) (if applicable) is a post warranty comprehensive software maintenance for the Contract Period. IFTAS opts for Upfront ATS arrangement for all the System Software provided by the Bidder as part of the proposed solution.



- e. Under AMC / ATS, the Bidder shall offer comprehensive support for hardware, System software etc. supplied at all the sites. The AMC/ ATS should commence upon successful completion of the warranty period as per the specifications, terms and conditions specified in the RFP.
- f. After the expiry of the warranty, IFTAS reserves the rights to enter into an AMC / ATS with the Bidder or any other solution provider, depending on the performance of the bidder.
- g. Bidder shall provide and install all software updates/enhancements, releases, bug fixes, upgrades, version upgrades, subscription etc. for all the hardware and software covered under the proposed solution during Warranty and AMC/ATS period without any additional cost to IFTAS. The AMC shall include support, upgrades, new release (Minor/Major) versions; security and bug fixes, etc. for the hardware / software with the necessary documentation.
- h. The Bidder shall provide all Maintenance Services that will be required for the maintenance of the Software supplied and commissioned by them. Support and maintenance for all purposes means support for all the applications and third-party software provided, quoted, and developed by the Bidder and/or any third party and all other costs necessary and incidental for the maintenance and support of such licensed Software. Bidder shall provide such support services at all the deployment locations of IFTAS.
- i. Bidder shall ensure compatibility of the software and hardware releases to the implemented solution.
- j. The bidder shall ensure hardening of the hardware and software as per the best industry practices and the security policy of IFTAS.
- k. The Bidder shall ensure that all the vulnerabilities being detected are duly addressed periodically as per the agreed timelines and business requirements.
- I. The Bidder proposal shall support on 24X7 basis.
- m. 24X7 telephonic and online support shall be provided by the Bidder for online troubleshooting to address technical issues, if any, including configurational and breakdowns, under the supervision of IFTAS.
- n. IFTAS will be able to log calls directly by web/email or over phone with the Bidder and OEM 24x7 during the annual maintenance period. The bidder conforms and submits its escalation matrix for the unresolved issues, if any.

# 13 SLAs and Penalty:

# 13.1 Definition for Operational SLAs

For maintaining the highest standard of operational requirements, the SLA definitions and terms are herein specified in this contract which shall have the meanings set-forth below:

- i. **"Service Requests"** are the requests raised by IFTAS for support, information, advice, or documentation, and is not related to any failure in the solution provided by the Bidder.
- ii. **"Incident Requests**" refers to any event / occurrence of abnormality in function of the proposed solution, or failure of any component of the proposed solution that may lead to



disruption from or a behavior other than the normal or expected operations. Should there be an incident due to the underlying hardware and the Bidder made known of it, the Bidder necessarily needs to restore the device (hardware) within the defined timelines. IFTAS has the discretion to define the incident severity, which are as below:

- **Critical-Priority Incidents** One or many components of the proposed solution is impacted, and affect many users or customers, interrupt business and affect service delivery. These incidents will have financial or reputational impact.
- **High-Priority Incidents** One or many components of the proposed solution is impacted and affect less than 10 users or customers who are using the proposed solution, with minor interruption to business.
  - All the security incidents will be treated as High Priority and based on initial assessment, may be prioritized as Critical.
- **Medium-Priority Incidents** affect less than 5 users or customers who are using the proposed solution, and interrupt work to some degree. Customers may be slightly affected or inconvenienced which is manageable.
- **Low-Priority Incidents** are those that do not interrupt users or the business and may have work around. Services to users and customers will be maintained.
- iii. "Support" shall mean the 24x7 coverage to handle Change Management and resolution of Faults/incidents raised by IFTAS which are logged, tracked, attended to immediately with the capability of remote testing, troubleshooting, and identifying the cause, and provide workaround or resolution to incident or issues Trouble Ticket by providing patch updates, upgrades, organizing and delivering parts at IFTAS DC sites, as required and as per the contract.
- iv. "Availability" shall mean the time for which the services offered are available for conducting operations of the equipment / solution hosted in IFTAS.
- v. Service Levels are calculated based on the "Business Utility" of the solution where:

Business Utility (BU) is calculated in percentage as -

BU (%) = ((BOH - BDT) / BOH) \* 100

Where: BOH= Business Operation Hours - and - BDT= Business Downtime

- vi. "Business Operation Hours" for IFTAS shall be 24x7 minus the planned downtime, urgent maintenance taken up by IFTAS, as per recommendation by Bidder or otherwise as necessitated under mutual consent of IFTAS and the Bidder.
- vii. "Business Downtime" is the actual duration for which the proposed solution is not able to service IFTAS business, due to failure of solution or any component of infrastructure thereof as defined by IFTAS in the RFP and agreed to by the Bidder. The "Business Downtime" will be calculated on a monthly basis and for all performance appraisals, and the downtime will form part of core measurement for assessment / escalation/ penalty, etc.
- viii. "Response time" is defined as the time between receipt of the incident raised by IFTAS and logged by the Bidder support team on their system to the acknowledgement by the ticket logging team. Response time shall be within 15 minutes for all categories of incidents.



- ix. "Resolution Time" shall mean the time taken (after the incident has been reported to the support team) until its original functionality is restored by fixing the root cause. The severity parameters have been defined above.
- x. "Workaround Time" shall mean the time taken (after the incident has been reported to the support team) until the equivalent functionality is restored without fixing the cause but using other options.
- xi. **Planned Downtime**: Planned downtime shall mean any time when any or all the subsystems/solution are unavailable because of Urgent Maintenance, upgrade activities and any other scheduled maintenance that may or may not be periodic. The planned downtime will be notified at least 48 hours in advance or as practicable.
- xii. **Urgent Maintenance** activities are maintenance activities that cannot be postponed until the next available or convenient maintenance window, and may include but not limited to restarting applications, rebooting servers, applying patches or fixes, reconfiguring, reloading data etc.

# 13.2 Performance tracking and Reporting

The Bidder shall be bound by the Service Levels specified in this document for – Delivery, Project Implementation, On-site Support Services, etc. at all sites of IFTAS.

- i. IFTAS requires the Bidder to provide reports on Issues logged and Closed or Pending Closure by the Bidder and Business Downtime (if any). The frequency of the report will be Weekly, Monthly, Quarterly, or as agreed to between IFTAS and the Bidder.
- ii. Bidder will generate reports of incident response including resolution or workaround.
- iii. The solution related minimum service expectation as a percentage of Business Utility is **99** % to be calculated on **Quarterly** basis.

### 13.3 Review of SLA

- i. IFTAS shall review the SLA based on performance and (if necessary) may revise them based on mutual agreement.
- ii. Any dispute arising out of SLA penalties, SLA review, etc. will be amicably resolved by the Governance Team consisting of senior officials of the Bidder and IFTAS.

# 13.4 Penalties during Project Implementation:

Sr. No.	Service Area	Target	Penalty
1	Project kick-off Meeting	1 week from the date of	A penalty of 0.5% per week for first
	(PO Acceptance and setting	Issue of Purchase Order	two weeks and 1% per week for
	expectations)		every subsequent week subject to a
			maximum of 5%. Penalty will be
			computed on the Purchase Order
			Value.



2	Delivery of Proposed	2-3 weeks from the date of	A penalty of 0.5% per week for first
	Solution (Hardware,	Issue of Purchase Order	two weeks and 1% per week for
	Software & Licenses etc).		every subsequent week subject to a
			maximum of 5%. Penalty will be
			computed on the Purchase Order
			Value.
3	Installation, Configuration,	Within 4-5 weeks from the	A penalty of 0.5% per week for first
	Implementation &	date of Hardware/software	two weeks and 1% per week for
	Integration of the complete	delivery and Installation	every subsequent week subject to a
	solution		maximum of 5%. Penalty will be
			computed on the Purchase Order
			Value.
4	Acceptance Testing	Within 2 weeks from the	A penalty of 0.5% per week for first
	(Module wise testing)	date completing	two weeks and 1% per week for
		installation	every subsequent week subject to a
			maximum of 5%. Penalty will be
			computed on the Appropriate
			Purchase Order Value.
5	Training, Documentation	Within 2 weeks post	A penalty of 0.5% per week for the
	and Signoff	completion of acceptance	first two weeks and 1% per week for
		Testing.	every subsequent week subject to a
			maximum of 5%. Penalty will be
			computed on the Appropriate
			Purchase Order Value.

# 13.5 Penalty for breach in SLA during Operations

The following penalties will be applicable for the contract period.

Request Category	Response Time	Resolution Time	Penalty
Critical Incident	15 min	4 hrs	If Resolution exceeds the committed time, the bidder shall pay, at IFTAS' discretion, liquidated damages of 0.1% of Purchase Order value for each additional hour of non-resolution.
High Severity Incident	30 min	8 hrs	If Resolution exceeds the committed time, the bidder shall pay, at IFTAS' discretion, liquidated damages of 0.1% of Purchase Order value for each additional hour of non-resolution.
Medium Severity Incident 60 min 24 hrs		24 hrs	If Resolution exceeds the committed time, the bidder shall pay, at IFTAS' discretion, liquidated damages of 0.05% of Purchase Order value for each additional hour of non-resolution.



Low Severity Incident	60 min	3 days	If Resolution exceeds the committed time, the bidder shall pay, at IFTAS' discretion, liquidated damages of 0.05% of Purchase Order value for each additional day of non-resolution.	
Service Request	1 Day	5 days	If Resolution exceeds the committed time, the bidder shall pay, at IFTAS' discretion, liquidated damages of 0.1% of Purchase Order value for each additional day of non-resolution.	

**Note:** The total penalty amount in a year shall not exceed 10% of the Purchase Order value of the solution.

The bidder shall pay the penalty within 45 days of receipt of communication therefor from IFTAS.

# **14 Payment Terms and Conditions**

The following shall be the payment terms and conditions under the contract:

S.no	Description	Payment terms	Payment condition			
1	Hardware / Software	50% payment	After delivery of hardware / software and			
	and Licenses		licenses			
		50% payment	After successful implementation, configuration,			
			PAT (project acceptance test).			
2	Onetime installation,	100% payment	After successful installation and training and			
	implementation,		submission of documents.			
	training, and					
	documentation charges					
3	Comprehensive	Quarterly in	After deducting penalties, if any, and after			
	Software Support / ATS	arrears	receipt of back-to-back confirmation from OEM.			
	for 4th and 5th year					
4	Scalability components	Shall be paid as per requirement and delivery, verification, and				
		acceptance by IFTAS				
5	General Payment	• •				
	Terms	complete and correct invoices along with necessary S				
			e/reports of rendering of service as required.			
		Payment will be released within 30 days of receip				
		correct and complete invoices along with necessary documents / certificates duly signed by the authorized official of the bidder.				
		Prices shall be quoted in INR only.				
			Il remain fixed during the contract period. There			
		shall be no increase in price for any reason whatsoever and therefore no request for any escalation of the cost / price shall be entertained.				
		The awardee / successful bidder shall quote the G				
			voice, submitted for the payment.			
			. , ,			



# 15 Fall Clause:

The Bidder certifies that they had not supplied/is not supplying similar products/systems or subsystems at a price lower than that offered in the present bid in respect of any other Ministry / Department of the Government of India or PSU or any other entity and if it is found at any stage that similar products/systems or sub systems were supplied by the BIDDER to any other Ministry/Department of the Government of India or a PSU or any other entity at a lower price, that very price, with due allowance for elapsed time, will be applicable to the present case and the difference in the cost would be refunded by the BIDDER to IFTAS, if the contract has already been concluded.

Bidder shall submit the PO issued for the same / similar solution/ device to any PSU/ Govt. Authority / other entity without names to substantiate the Fall Clause. (The solution if any other entity, if found the benefits should be passed on to IFTAS-/similar rates of period of 6 months).

# **Pre-bid Queries/ Meeting**

- a. Written requests for clarification will be submitted to IFTAS through email / letter and the same should reach IFTAS on or before the dates as given in the Important dates and Project timeline sections of this RFP.
- b. Any pre-bid queries may be sent to the designated email id (<a href="ref">rfp@iftas.in</a>) as per the timelines mentioned in the Important Dates- Section in this RFP. The queries and responses thereto will be shared among all the bidders. IFTAS may clarify all such queries in the Pre-bid meeting. It may be noted that all the queries/questions relating to this RFP, technical or otherwise, will have to be sent to the designated email id, as stated earlier. For this purpose, communication to any other email id or through any other mode will not be entertained.
- c. Pre-Bid Queries and responses thereto will be circulated among all the bidders / published on IFTAS website for the benefit of all the bidders.
- d. IFTAS reserves the right to reschedule the date/s, as mentioned in the above section 2.2. The Bidders will be informed of any such change by way of mail and publication on IFTAS website.
- e. No gueries will be entertained after the last date for receiving gueries.
- f. Bidders shall acquaint themselves fully with the terms and conditions of the tender as per this RFP. No plea of insufficient information will be entertained at any time subsequently.
- g. In case of a difference of opinion on the part of the Bidder in comprehending or interpreting any clause / provision in the RFP after submission of the Bid, the interpretation by IFTAS and decision of IFTAS shall be final, conclusive, and binding on the Bidder.
- h. The specifications of the components of the proposed Solution are defined in generic terms on best effort basis. Reference to any term, which is proprietary to an OEM, in the RFP is incidental and has no other meaning other than specifying the nature and classification of the particular components of the proposed Solution.



# 16 Limitation of Liability

- a. Circumstances may arise where, because of any default directly attributable to the Bidder, IFTAS may be entitled to recover damages from the Bidder. Notwithstanding anything to the contrary mentioned herein, the aggregate of all such liabilities of the Bidder hereunder, whether in contract, torts or any other theories of law, irrespective of the cause, on account of which IFTAS is entitled to claim damages from the Bidder, shall only be limited to and shall in no event exceed the Total Project Cost.
- b. Bidder shall however be liable for:
  - bodily injury (including death) and damage to real property and tangible personal property and for which the Bidder is legally liable due to reasons directly attributable to the Bidder;
     and
  - ii. subject to the above limits of liability.
- c. The Bidder shall not be liable for:
  - i. IFTAS's failure to perform IFTAS's responsibilities.
  - ii. Third party claims against IFTAS for losses or damages (other than those in "i" and "ii" above).
  - iii. Any indirect, special, punitive or consequential losses, damages or loss of profits/business/revenue or loss of Goodwill or Reputation, whether in contract, tort or other theories of law, and even if such other party has been advised of the possibility of such damages.
  - iv. Damages arising out of Force Majeure.
- d. The above sets forth the Bidder's entire liabilities to the exclusion of any provisions mentioned elsewhere herein.

# 17 Sub-Contracting Clause

As per the scope of this RFP, subcontracting is permitted after taking prior permission from IFTAS in writing.

- a. Bidder shall obtain written consent from IFTAS before contracting any work to sub-contractor/s. IFTAS at its own discretion may permit or deny the same.
- b. In case sub-contracting is permitted, the Bidder shall remain responsible for all the services provided to IFTAS from all points of view. Bidder shall also remain responsible for ensuring that the sub-contractor/s comply with all security/confidentiality requirements and other terms and conditions as applicable to the Bidder under this RFP. IFTAS reserves the rights to conduct independent audit of the Bidder including any sub-contractor in this regard.
- c. Before engaging any sub-contractor, the Bidder shall carry out due diligence on the sub-contractor to the satisfaction of IFTAS and IFTAS shall have access to all such records on demand.
- d. In the event of sub-contracting, the Bidder shall ensure that suitable documents including confidentiality agreement are obtained from the sub-contractor and the Bidder shall ensure that the secrecy and the confidentiality of IFTAS's data/processes is maintained.
- e. The successful bidder shall not be allowed to sub-contract works to any contractor from a country that shares a land border with India unless such contractor is registered with the



- Competent Authority constituted by the Department for Promotion of Industry and Internal Trade (DPIIT).
- f. Bidder shall provide sub-contracting details to IFTAS. Not-withstanding approval of IFTAS for sub-contracting, the Bidder shall solely remain liable to IFTAS for all acts and omissions of the sub-contractor/s under this RFP.

IFTAS reserves the rights to ask the Bidder and the Bidder shall change / amend the contractual provisions / clause(s) entered into between the Bidder and the sub-contractor to the satisfaction of IFTAS.

# 18 Termination of Purchase Order/Contract:

IFTAS, by written notice, may terminate the contract in whole or in part, as per the under-noted reasons, at any time by giving 90 days prior notice in writing to the Bidder. The notice for termination shall specify the extent to which the contract is terminated, and the date from which such termination becomes effective.

- ⇒ The selected Bidder goes into liquidation voluntarily or otherwise.
- The selected Bidder commits a breach of any of the terms and conditions of the contract.
- → The progress regarding execution of the contract, made by the selected Bidder is found to be unsatisfactory.
- ⇒ If deductions on account of penalties exceed more than 10% of the total contract price.
- → After the award of the contract, if the selected Bidder does not perform satisfactorily or delays execution of the contract, IFTAS reserves the rights to get the remaining part of the contract executed by another party of its choice by giving one months' notice for the same. Under such circumstances, the selected Bidder (existing Bidder) will be meeting all the expenses incurred by IFTAS for the purpose.
- ⇒ IFTAS reserves the rights to recover any dues payable to the selected Bidder (existing Bidder) from any amount outstanding to the credit of the selected Bidder, including the pending bills and, if any, under this contract or any other contract/order. Work, Study Reports, documents, etc. prepared under this contract will become the property of IFTAS.
- ⇒ If any document, certificate by bidder whose bid is accepted and found to be fake/fraud/forged/false, this would be ground for immediate termination and further legal action in accordance with law/provision of bidding document including suspension/ banning and encashment of PBG.
- ⇒ OEM obligation against Bidder failure to supply or install or implement or operate or support. Necessary guarantee or certification is to be obtained from the OEM as per Annexure XXX.

The Bidder shall deliver all the requirements and complete all necessary documentation/s as per the requirements mentioned in this RFP. In the event of an unforeseeable delay, the Bidder shall approach IFTAS for an approval to extend the timelines with complete justification and reasoning. The discretion to extend the timelines shall rest solely on IFTAS, and in the event that extension is provided, it will be at no extra cost to IFTAS.



# 19 Right to Verification

IFTAS reserves the rights to verify any or all statements made by the Bidder in the tender document and to inspect the Bidder's facilities, if necessary, to establish to its satisfaction about the Bidder's capacity to perform and complete the contractual obligations under the contract. The technical evaluation will also include such information.

# 20 Right to Audit / Inspection

Upon reasonable notice, the Bidder shall allow IFTAS to inspect/ audit the services being provided by the Bidder under this contract at its office / sites and such inspection shall be carried out in a preagreed manner and during normal business hours (minimum once a year). For avoidance of doubt, such inspection by IFTAS will not be considered as breach of organizational confidentiality requirements of the Bidder in any manner. Suitable office space shall be provided to IFTAS wherein such inspection will be carried out by IFTAS and/ or its authorized representatives. IFTAS will comply with any other Non-Disclosure terms and conditions with the Bidder, which are mutually acceptable.

# 21 Anti-Bribery Clause

The Bidder shall comply with all applicable laws, statutes, regulations, and codes relating to anti-bribery and anti-corruption including but not limited to the applicable legislations in India. Further, the Bidder shall maintain adequate policies and procedures at their end to ensure compliance with the said legislations. It is agreed that the Bidder will not engage in any activity or practice which constitutes an offence under the said legislations, including but not limited to offer, pay, consider or benefit, either directly or indirectly an inducement or reward of any kind for any services, or possible services in relation to this order. Breach of this clause shall be deemed as a material breach under this contract.

# 22 Late Submission of Bid

Bid will be received by IFTAS on or before the date and time and at the address, as specified in the RFP for the purpose. Any bid received by IFTAS after the last date for receipt of bids, as specified by IFTAS, will be rejected and/or returned unopened to the Bidder. IFTAS shall not be responsible for non-receipt of any bid at the address within the given date and time specified in the RFP due to any reason whatsoever.

# 23 Bid Currency

Prices shall be quoted in Indian Rupee (INR).

# 24 Demerger

In case the Bidding Company is the result of a demerger / hiving off, due consideration shall be given to the past financial results of the demerged company for the purpose of determining the net worth, minimum annual turnover and profit after tax for the purpose of meeting the eligibility criteria; should the Bidding Company be in operation for a period of less than 3 years. For this purpose, the decision of IFTAS will be treated as final and no further correspondence will be entertained on this.



# 25 Source Code Review Certificate-Free of malicious codes/malwares

The Bidder unconditionally undertakes that it shall carry out source code review of the software solution/application under implementation by IFTAS, at least annually once a year by engaging qualified, experienced and reputed third party, and shall submit a certified copy of the source code review certificate, which states that the source code concerned is free of malicious codes, malwares etc., to IFTAS for information, record & use, as required.

Further, the Bidder also unconditionally undertakes that, subject to regulatory/legal requirements or as the case may be and if requested by IFTAS at any point of time during the year, it shall also carry out the related audit/examination/review of the source code concerned, by engaging qualified, experienced and reputed third party and submit a certified copy of the relevant certificate to IFTAS, which states that the source code concerned is free of malicious codes, malwares etc. The Bidder shall comply with this requirement at least once a year and also as requested by IFTAS during the year within a reasonable period of time.

# 26 Cyber Security Compliance Certificate

The Bidder unconditionally certifies that it has created a robust cyber security posture for its office/work environment, complying with various cyber security guidelines/instructions, issued by the Banking and other Regulators and relevant Government Authorities from time to time, detecting, preventing and remedying cyber security threats and ensuring authorized physical and logical access to its systems, applications, data bases and networks, irrespective of whether installed and operational on-premise, co-location data centers or on the cloud. Further, it also unconditionally certifies that its cyber security posture for its office/work environment is continuously monitored, reviewed, and strengthened, both manually and through use of digital cyber security tools and measures, continually ensuring confidentiality, integrity and availability of its information/data. The Bidder certifies that the IFTAS work environment shall not be adversely affected on account of interactions with its own work environment.

# 27 Force Majeure

The Bidder or IFTAS shall not be responsible for delays or non-performance of any or all contractual obligations, caused by war, revolution, insurrection, civil commotion, riots, mobilizations, strikes, blockade, acts of God, plague or other epidemics, fire, flood, acts of government or public enemy or any other event beyond the control of either party, which directly, materially and adversely affect the performance of any or all such contractual obligations.

If a Force Majeure situation arises, the Bidder shall promptly notify IFTAS in writing of such conditions and any change thereof. Unless otherwise directed by IFTAS in writing, the Bidder shall continue to perform its obligations under the contract as far as possible and shall seek all means for performance of all other obligations, not prevented by the Force Majeure event.



# 28 Indemnification

The Bidder shall, at its own cost and expenses, defend and indemnify IFTAS against all third-party claims including infringement of Intellectual Property Rights, including patent, trademark, copyright, trade secret or industrial design rights, arising from the use of the solutions/products under the contract or any part thereof in India.

The Bidder shall expeditiously meet any such claims and shall have full rights to defend itself thereagainst. If IFTAS is required to pay compensation to a third party resulting from such infringement, if any, the Bidder shall be solely and fully responsible therefor, including providing for all expenses, and court and legal fees.

IFTAS will give notice to the Bidder on any such claim and shall provide reasonable assistance to the Bidder in disposing of the claim. However, the Bidder shall be solely and fully responsible for meeting all such claims.

The Bidder shall also be liable to indemnify IFTAS, at its own cost and expenses, against all losses/damages, which IFTAS may suffer on account of violation by the Bidder of any or all national/international trade laws, norms, standards, procedures, etc.

## **29 POSH**

In accordance with the requirements of the Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 ("POSH Act") along with the Rules made thereunder, IFTAS has in place a policy which mandates no tolerance against any conduct amounting to sexual harassment of women at workplace. The Company has constituted Internal Committee(s) ("ICs") to redress and resolve any complaints arising under the POSH Act. POSH policy is available on the website of the Company.

The Bidder shall be solely responsible for full compliance with the provisions of "the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013". In case of any complaint of sexual harassment against the Bidder's employee/staff within the premises/workplace of IFTAS, the complaint will be filed before Internal Complaints Committee constituted by the IFTAS, which shall ensure appropriate action under the said Act in respect to the complaint.

Any complaint of sexual harassment from any aggrieved employee of the Bidder against any employee of the IFTAS shall be taken cognizance of by the Complaints Committee constituted by the Bidder under the said Act. The Bidder shall be responsible for any monetary compensation that may need to be paid in case the incident involves the employees of the IFTAS. The Vendor shall be responsible for educating its employees/staff about prevention of sexual harassment policy of IFTAS.

# 30 Governing Laws and Disputes

The bid and the contract signed by both the parties (IFTAS and Bidder) will be governed by and construed and interpreted in accordance with applicable laws of India in the courts of Mumbai



All disputes or differences whatsoever arising between the parties (i.e., IFTAS and the Bidder) out of or in relation to the construction, meaning and operation or effect of this Tender Document or breach thereof, shall be settled amicably. If, however, the parties, as above, are not able to resolve them amicably, the same shall be settled by arbitration in accordance with the applicable Indian Laws, and the award made in pursuance thereof shall be binding on the parties, as above. The Arbitrator/Arbitrators shall give a reasoned award.

The Bidder shall continue to work under the Contract during the arbitration proceedings unless otherwise directed in writing by IFTAS or unless the matter is such that the work cannot possibly be continued until the decision of the arbitrator or arbitrators, as the case may be, is obtained. The place and seat of arbitration shall be Mumbai, India.

# 31 Procurement from a Bidder from a Country Sharing Land Border with India

- 1. Department of Expenditure (Ministry of Finance) of Government of India through OM no. 6/18/2019-PPD dated 23.07.2020 & 24.07.2020 (Public procurement no. 1, 2 & 3) has issued the guidelines regarding procurement from bidders from a country or countries sharing Border with India. These guidelines are available on the website of DoE (https://doe.gov.in/).
- 2. Any bidder from a country which shares a land border with India will be eligible to bid in any procurement whether of goods, services (including consultancy services and non-consultancy services) or works (including turnkey projects) only if the bidder is registered with the Competent Authority specified in Annexure-I of the DoE OM dated 23.07.2020 (Public procurement no. 1).
  - However, above shall not be applicable to the bidders from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development projects.
- 3. "Bidder" (including the term 'tenderer', 'consultant' or 'service provider' in certain contexts) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated herein before, including any agency branch or office controlled by such person, participating in a procurement process.
- 4. **"Bidder from a country which shares a land border with India"** for the purpose of this Order means:
  - i) An entity incorporated, established or registered in such a country; or
  - ii) A subsidiary of an entity incorporated, established or registered in such a country; or
  - iii) An entity substantially controlled through entities incorporated, established or registered in such a country; or
  - iv) An entity whose beneficial owner is situated in such a country; or
  - v) An Indian (or other) agent of such an entity; or
  - vi) A natural person who is a citizen of such a country; or
  - vii) A consortium or joint venture where any member of the consortium or joint venture falls under any of the above



### 5. **The beneficial owner** for the purpose of (4) above will be as under:

i) In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means.

# Explanation—

- a) "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent of shares or capital or profits of the company;
- b) "Control" shall include the right to appoint a majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements.
- ii) In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership.
- iii) In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals.
- iv) Where no natural person is identified under (i) or (ii) or (iii) above, the beneficial owner is the relevant natural person who holds the position of senior managing official.
- v) In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any other natural person exercising ultimate effective control over the trust through a chain of control or ownership.

# 6. An Agent is a person employed to do any act for another, or to represent another in dealings with third person

# 32 Disqualification Parameters in Bid Evaluation

- a) IFTAS at its discretion may reject the bid of any Bidder without giving any reason whatsoever, if in IFTAS's opinion, the bid was not made appropriately to meet the performance criteria or technical requirements, as stipulated by IFTAS.
- b) IFTAS at its discretion may reject the bid of any Bidder, in case the responses received from the relevant reference sites are negative.
- c) The Bidders who do not qualify in the Eligibility criteria.
- d) IFTAS reserves the right to disqualify any Bidder, who is involved in any form of lobbying/influencing/ canvassing etc., in the evaluation / selection process and any other disqualification criteria, as mentioned in this RFP.
- e) IFTAS may call for clarifications/ additional information required, if any, on the technical bid submitted. The Bidder has to submit the clarifications/ additional information in writing within the specified date and time. The Bidder offer may be disqualified, if the clarifications/ additional information sought are not submitted within the specified date and time.



- f) The Technical Bid shall NOT contain any pricing or commercial information at all. If any Technical Bid contains any price-related information, the Bidder concerned will be disqualified.
- g) If any document, certificate by bidder whose bid is accepted and found to be fake/fraud/forged/false, this would be ground for immediate termination and further legal action in accordance with law/ provision of bidding document including suspension/ banning and encashment of PBG.
- h) The commercial bid shall be submitted strictly as per the commercial bid format specified in the RFP. It shall be submitted in a separate sealed envelope. It shall be submitted in clear printed form. Handwritten bids, modification of the commercial bid format, if any, will lead to disqualification of the bid / Bidder.

# 33 Confidentiality of Information

- a) Bidder acknowledges that during the performance of this contract, IFTAS may disclose certain confidential information to the Bidder to further the performance of the contract. For the purpose of the contract, the term "Confidential Information" means any and all oral or written information that is not generally known (non-public information) and which the receiving Party has obtained pursuant to the contract. The term "Confidential Information" shall include, but not be limited to, papers, documents, writings, emails, classified information, inventions, discoveries, knowhow, ideas, computer programs, source codes, object codes, designs, algorithms, processes and structures, product information, research and development information and other information relating thereto, financial data and information and processes of a business, commercial, technical, scientific, operational, administrative, financial, marketing or of intellectual property nature or otherwise and any other information that IFTAS may disclose to the Bidder, or the Bidder may come to know by virtue of the contract.
- b) The successful Bidder shall not, without IFTAS's prior written consent, disclose the Contract or any provision thereof, or any specification or information furnished by or on behalf of IFTAS in connection therewith, to any person other than a person employed by the Successful Bidder in the performance of the Contract. Disclosure to any such employed person shall be made in confidence against Non-disclosure agreements completed prior to disclosure and disclosure shall extend only so far, as may be necessary for the purposes of such contractual performance.
- c) Any document, other than the Contract itself, shall remain the property of IFTAS and all copies thereof shall be returned to IFTAS on termination / expiry of the Contract.
- d) The successful Bidder shall not, without IFTAS's prior written consent, make use of any document or information as above except for the purpose of performing the Contract.

# 34 Use of Contract Documents and Information

The Bidder shall not, without prior written consent from IFTAS, disclose the contract or any provision thereof, or any specification or information furnished by or on behalf of IFTAS in connection therewith, to any person other than a person employed by the Bidder in the performance of the contract. Disclosure to any such employed person shall be made in strict confidence against non-disclosure agreements completed prior to disclosure and disclosure shall extend only so far, as may be necessary for the purposes of such performance.



Any document, other than the contract itself, shall remain the property of IFTAS and all copies thereof shall be returned to IFTAS on termination / expiry of the contract.

The Bidder shall not, without IFTAS's prior written consent, make use of any document or information except for the purpose of performing the contract.

The provisions of Section 13.6 shall survive termination / expiry of the contract for a period of one year thereafter, and shall not apply to information which:

- a) Now or hereafter enters the public domain through no fault of that party.
- b) Can be proven to have been in possession of that party at the time of disclosure and which was not previously obtained, directly or indirectly, from the other party hereto; or
- c) Otherwise lawfully becomes available to that party from a third party under no obligation of confidentiality.

# 35 Full Insurance Cover for all Bidder's Personnel and Components of the Solution

The bidder shall provide full insurance cover of all types to all its personnel working in IFTAS. Such personnel or their legal heirs shall not claim any insurance benefit and compensation from IFTAS in case such personnel of the bidder suffer any loss or damage to their life or person or property while working in IFTAS.

The bidder also unconditionally undertakes to provide for comprehensive Insurance cover for all the components of the solution (hardware, software, etc.) under procurement. This insurance cover will be from the point of transportation (i.e., beginning of transportation) till delivery at specified location/s of IFTAS and thereafter, till all such components become a part of the inventory list of IFTAS (i.e., after completion of acceptance testing).



### **Annexure- I: Technical Bid Format**

### **Technical Bid Format**

### Table of contents

- Introduction
  - Purpose.
  - Objectives.
  - Detailed Scope.
  - Technical statements.
  - Technical deviation statement.
  - Details of any legal action on the Bidder and declaration that the services to IFTAS shall not be impacted on account of such actions.
  - List of service & support offices, warehouses related to the RFP requirement, with address and contact details.
  - Self-certified letter to be submitted for meeting the delivery schedule and accepting the penalty clause to adhere to the delivery schedules.
  - Details of experience in similar project implementations, with proof.

# Management summary

- Overview of the Bidder, financial, management and operational hierarchy and relevant details
- Overview of proposed timetable and project management provisions
- Overview of proposed maintenance and support arrangements

Bidder Details	
The registered name of the bidding	
company	
Business address for correspondence	Location Street Locality
	City Pin Code Country Telephone Facsimile Email Other
Contact name of the Bidder representative	
Contact's position with Bidder	



Contact person's addresses if different	ent Location			
from above	Street			
	Locality			
	City			
	Pin Code			
	Country			
	Telephone			
	Facsimile			
	Email			
	Other			
Business structure (top to bottom)				
During the second secon	to bottom)			
Project management structure (top t	to bottom)			
Company Tables structure /tables to hotte				
Support Team structure (top to botto	om)			
Bidder registered address				
Address of Product Service Centre / 0	Centre of Excellence			
/ Research & Development Centre (a				
,				
Details of company registration				
Details of company registration				
Names of Directors	Chairman			
Names of Directors	President/Managing			
	Director			
	Directors			
	CEO			
Include a structure chart reflecting th	e organization			
Chart				
Financial standing of the Bidder	1. Turnover for the past 3 financial years			
	2. Net profit for the past 3 financial years			



		3. Net Worth for the past 3 financial years				
(Information is designed	to provide c	onfide	nce in the fin	ancial	competence	of the Bidder)
Audited financial accoun	ts for past th	ree ye	ears should be	e inclu	ded under An	nexure-1.
Total current employees						
(For Example, Only)		FY 20	)-21	FY 2:	1-22	FY 22-23
Sales Turnover						
Net profit before tax						
Net Worth						
Company Profile(s)						
Reference Sites (Use separate			[Details of at least three similar implementations in the recent past			
schedule formats for this response)		(including contact details) which will demonstrate the Bidder's ability to				
			perform and complete all the activities under this project.]			
Designated Staff	Name		Position		Project Desi	gnation
(Detailed profiles of						
key staff shall be						
included in appendix)						

n respect to the methodology followe	ed by your organization in projects of
nimum of 3 projects to be elaborated	l.)
Name	
Address – if different from above	
Telephone	
Facsimile	
Mobile Phone	
	Name Address – if different from above Telephone Facsimile



	Email address	
Project started (month/year):		
Project elapsed time – months:		
Name of senior project staff:		
	Project Director	
	Project Manager	
	Other	
Role of the company, whether		
complete end-to-end involvement		
or for a particular module:		
Project detail		



# Annexure- II: Technical Specifications for Data Loss Prevention (DLP)

S/N	IFTAS Specifications	Compliance (Y / N/ Partial)	Remarks
1	Solution should be capable for preventing sensitive Data Lossage from desktop, laptop & servers.		
2	The solution should detect on patterns in binary file types		
3	The solution should detect keywords/patterns based on location (beginning/end) and proximity to each other within documents.		
4	The solution should detect on pre-built dictionaries.		
5	The solution should detect and validate a wide range of sensitive data types (e.g., SSNs, CCNs, UID).		
6	The proposed DLP solution should be able to detect and identify classified files.		
7	The solution should have the capability to protect documents file during storage, transmission and while it is being used		
8	The solution should be capable to classify intellectual property in both structured and unstructured forms with policies and controls in place		
9	The solution should prevent Data Lossage of images and dominant MS Office formats (e.g., docx, doc, pptx, xlsx etc.) and pdf.		
10	The solution should be capable to do deep content analysis and broad content coverage across multiple platforms.		
11	The solution should protect commonly used file formats like MS Office, PDF, CSV, text and text- based formats. It's preferred if the solution support the dominant image formats.		
12	The solution should support dominant databases like Microsoft SQL, Oracle, MySQL, Postgres, and Maria DB. The complete list of supported databases must be provided to IFTAS		
13	Solution should be capable in restricting sensitive content copied / transferred portable storage or removable media		
14	The solution should support virtualized environments for deployment of server components.		
15	The solution must have the capability to integrate with on- premises Windows Active Directory - user management systems.		
16	Solution should be capable for Auditing use of sensitive content for compliance reporting		
17	The solution must be easy to use and must support integration with IFTAS existing data classification solution.		



	IFTAS will facilitate the necessary integration with the existing data classification tool.	
18	The solution should be capable enough to enforce protection even when the file formats are changed (e.g., word file saved as html, pdf, mht, XPS, etc).	
19	Solution should offer Policy and Incident Management API which can leveraged to integrate with 3rd party solution for various purposes	
20	The solution should be capable of fingerprinting a specific shared folder to control sensitive data. For example, shared drive which is on specific location accessed by various users.	
21	The solution should be able to define the workflow based on organization requirement. It can further integrate with AD server and workflow can be configured and release any quarantine email.	
22	The solution should be providing Compliance reporting.	
23	The solution should have capability to scan devices with or without agent	
24	The solution should contain centralized DLP service that can scan services on multiple sites and remote endpoints.	
25	The solution should be capable to provide templates and workflows for compliance with security and privacy standards such as ISO 27001, PCI DSS V4.0.	
26	The solution should be capable for continuously monitors and protects sensitive data from a potential breach and help to enforces appropriate DLP policy controls	
27	The solution should be delivering data protection coverage on Endpoint, Email & Web channel.	
29	The solution should be able to Simplifies incident triage, streamlines remediation.	
30	The solution should be capable to protects brand reputation, intellectual property, and other critical data with targeted controls and policies based on user and data sensitivity.	
31	The solution should be capable to support delegation of duties and administrative functions for efficient management.	
32	The solution should have capability to create and apply custom Rules at organization level, department level, Group level or user level as per requirements.	
33	The Solution should be able to provide protection of data transmission from email, network and end point traffic.	
34	The solution should be capable to provide security of information irrespective of vendor's/external users computing environment (Storage, Network Connectivity). This will be a fully offline environment. DLP policy should work on endpoints working remotely	



35	The overall solution design should not have any Single Point of Failure.	
36	The solution should integrate with advance SIEM and SOAR technologies.	
37	The solution should provide basic troubleshooting capabilities at user machine that can be easily run by end users themselves.	
38	The solution should be capable to discovers and locates confidential information in network and cloud storage repositories, on file and web servers, databases, and endpoint devices	
39	The solution should detect and prevent content getting posted or uploaded to specific websites, blogs, and forums accessed over HTTP, HTTPS. The solution should be able to enforce policies by URL's, domains, or URL categories either natively or by integrated Web Security solution. The solution should be able to monitor FTP traffic including fully correlating transferred control information and should be able to monitor IM traffic even if it's tunnelled over HTTP protocol.	
40	The DLP Solution must have capability to integrate with 3rd party Proxy solution for content inspection using ICAP channel or must have DLP engine on OEM provided Proxy itself. But bidder needs to make sure the seamless and centralized deployment for DLP and URL filtering	
41	The solution should be able to block outbound emails sent via SMTP if its violates the policy , originating from any user machine.	
42	The proposed solution to receive mails from mail server and inspect content before delivering mails to next hop and should quarentine emails that are in violation of company policy.	
43	The solution should be able to prevent content getting posted or uploaded to destinations (Web, Email domains etc)	
44	The solution should support Email DLP in on prem for the Email Exchange, all licenses required for the same should be included and management should be from the same centralized management platform	
45	The solution should support quarantine as an action for email policy violations with appropriate validation capability.	
46	The solution should Support PrtSc blocking on endpoint when configurable list of specific application are running, no matter it is in the foreground or background. The actual PrtSc capture will also be submitted to the DLP system as forensic evidence.	



47	The solution should be able to recursively inspect the content of compressed archives	
48	The solution should be able to fingerprint only specific fields or columns within a database and should be able to identify information from databases by correlating information residing in different columns in a database	
49	The Solution should have advanced policy capability – Ability to learn sensitive information from copies of information that needs to be protected for various data channels (eg. Endpoint, Network, Web & Email)	
50	The solution should be able to enforce policies to detect Data Losss even through image files through OCR technology.	
51	The solution should be able to alert and notify sender, sender's manager and the policy owner whenever there is a policy violation, Different notification templates for different audience should be possible.	
52	The incident should display the complete identity of the sender (Full name, Business unit, manager name etc.) and destination of transmission for all network and endpoint channels. The solution should also allow assigning of incidents to a specific incident manager	
53	The solution should provide automatic notification to incident managers when a new incident is assigned to them, and the incident should not be allowed for deletion even by the product administrator	
54	The solution should have a dashboard view designed for use by executives that can combine information from data in motion (network), data at rest (storage), and data at the endpoint (endpoint) in a single view along with Single management for managing policies for DLP	
55	The system should allow reports to be mailed directly from the UI and should allow automatic schedule of reports to identified recipients	
56	The reports should be exported to at least CSV, PDF, HTML formats	
57	The Proposed DLP engine must performs a post-processing incident grouping step to avoid displaying related incidents in different cases. All incidents from the same user that have the same classification are combined into a group and DLP case card.	
58	The DLP solution should support to provide protection by notifying the action of incidents based on the data sensitivity.	
59	The system should allow automatic movement or relocation of file during discovery and protection	
60	The system should display the original file location and policy match details for files found to violate policy	
61	The system should support incremental scanning during discovery to reduce volumes of data to be scanned.	



62	Centralized Incident Management dashboard - Manage all DLP violations and reporting via a single dashboard, with integrated incident workflow and detailed evidence information about incidents.		
63	DLP solution should apply appropriate policy for encrypted/password protected files		Ì

S/N	Good to have features	Compliance (Y / N/ Partial)	Remarks
1	The solution should have the capability to revoke access to the documents/files to users at any time even after delivery		
2	The solution should be capable to defend against internal or external threats.		
3	Solution should be capable to Restricting applications allowed to use sensitive content — e.g., only allowing encryption with an approved enterprise solution, not tools downloaded online that don't allow enterprise data recovery.		
4	The solution should support automatic deletion /Disabling of internal and external users based on changes in Identity Sources.		
5	The solution should support highly granular rights: viewing, editing, printing, copying, forwarding, screen capture prevention (even when file opens in native application), time- based expiry, and restrict access based on client type.		
6	It will be able to Integrate with Enterprise Digital Rights Management to automatically apply access control to documents based on the included content.		
7	The solution should have the capability to allow document creators to assign different rights for each user or group in the same window.		
8	The solution should have the capability to provide off-line use of protected documents; can also control the period for which the user can have offline use.		
9	The solution should be such that there is no single point for unprotecting the documents other than document owner.		
10	The rights and policies on the document must apply irrespective of how the document is shared. i.e., copied to USB, FTP, shared via G-drive, Dropbox etc. and should be independent of the collaboration platforms.		



11	The assigned rights should be dynamic; one can grant and withdraw the rights for a specific user or group for the protected document at any time without the need to recall or resend the document.	
12	The system administrator should be able to define and control which users are allowed to define policies and can monitor these policies for compliance as per IFTAS' security policy. The Admin or Owner of the document should also be able to transfer document ownership.	
13	The solution should be capable to provide centralized, inbuild and custom reports of user activities and admin activities. The solution should have search options.	
14	The solution should be capable to assign specific roles that can monitor the usage of all documents as per the assigned role.	
15	The solution should provide search-and- browse capabilities for documents, activities, and rights templates for end users and administrators.	
16	The solution should have the capability to keep encryption keys secure and content always separate.	
17	The solution should be capable to provide two- factor authentication.	
18	Documents / emails should be encrypted using AES 256-bit encryption or higher algorithm.	
19	The bidder shall provide the encryption technics used in the solution.	
20	The solution should be able to identify Data Lossed in the form unknown and known encrypted format like password protected word document. The solution should be able to identify malicious traffic pattern generated by Malware infected PC in order to prevent future Data Lossage by the malware.	
21	The solution should support the multiple Endpoint Profile Creation for the Better Security between the different departments. Encryption Keys are also should be isolated between the different departments. The endpoint installed should have the capability to create the Bypass ID after validation by the administrator by generating the Passcode.	
22	The solution should be able to do full binary fingerprint of files and also should be able to detect even if partial information gets leaks from fingerprinted files or folders	
23	The solution should support the templates for detecting the Deep Web Urlsi2P and .Onion , Encrypted attachments to competitors , Password Dissemination , User Traffic over time , Unknown Encrypted File Formats Detection. The solution should support detection of PKCS #12 files (.p12, .pfx) that are commonly used to bundle a private key with its X.509 certificate	



24	The DLP dashboard must display the number of cases in the designated period that fall above the risk score threshold that you've selected. Risk score thresholds must be customizable and instantly produce an report to prioritize the cases from high-to-low risk levels by leveraging analytics or machine learning technologies.	
25	The system should leave the "last accessed" attribute of scanned files unchanged so as not to disrupt enterprise backup processes	

<u>Note:</u> Good to have feature will be add value to the overall solution and these are not a mandatory feature.



# Annexure - III: Commercial Bid Format (On letterhead of the Bidder)

Part No.	Description		ntity	Price	TOTAL	GST Tax	Unit Price	TOTAL price	Damanila
	Description	Hyderabad	Mumbai	Per Unit	TOTAL	%	with Tax	with taxes	Remarks
		Hardwar	e Cost - One T	ime (With 3	Year Warr	anty)			
	Storage Hardware								CPU, RAM,
	Network Hardware								Storage, NIC
	Appliance / Server								detail must be
	<mark>Hardware</mark>								added in
	Any Other (Please add rows								"Description"
	· · · · · · · · · · · · · · · · · · ·								
Sub-Total	(A)							0	
		Software Lice	<mark>enses cost - Or</mark>	<mark>ne Time (Wi</mark>	<mark>th 3 Year V</mark>	/arranty)	1	T	l
	•								Bidder to
									separately quote
									for each part
									number.
									Any restriction in software license
	-								
									usage count must be
	,								
									highlighted
	Solution)								
Sub-Total	(B)								
		Network Hardware  Appliance / Server  Hardware	Network Hardware  Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software component for 100 users  Software 2  Software 3  Software 4  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware  Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software Licenses cost - Or  Software component for 100 users  Software 2  Software 3  Software 4  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware Appliance / Server Hardware Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software Licenses cost - One Time (Wi Software component for 100 users Software 2 Software 3 Software 3 Software 4 Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware  Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software Component for 100 users  Software 2  Software 3  Software 4  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware  Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software Component for 100 users  Software 2  Software 3  Software 4  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)  Sub-Total (A)  Software component for 100 users  Software 2  Software 2  Software 3  Software 4  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)	Network Hardware  Appliance / Server Hardware  Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Software Component for 100 users  Software 2 Software 3 Software 4 Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)



C: No	Part No.	Description	Qua	ntity	Price	TOTAL	GST Tax	Unit Price	TOTAL price	Remarks
Sr No.	Part No. Description		Hyderabad	Mumbai	Per Unit	IOIAL	%	with Tax	with taxes	Kemarks
			lm	plementation	& Training -	One Time				
1		The Proposed Solution Installation & Integration								
2		OEM Training								For 10 IFTAS officials
3		One On site L2 support at Hyderabad/ Mumbai for one year.		1						
	Sub-Total	(C)								
		Co	mprehensive I	Hardware AMO	cost per ye	ar from Ye	ar 4 to Year	5		
1		Storage Hardware								Year 4 & Year5
2		Network Hardware								Year 4 & Year5
3		Appliance / Server Hardware								Year 4 & Year5
4		Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)								Year 4 & Year5
	Sub-Total	•								rear 4 & rears
	7 0.10 10 0.01	(-)	Software AN	IC/Support cos	t per vear f	rom Year 4	to Year 5			1
1		Software 1		, suppos						
2		Software 2								For Years 4 & 5
3		Software 3								Bidder to
4		Software 4								separately quote
5		Any Other (Please add rows and specify, bidder must								for each part number



C# No	Dout No.	Description	Qua	ntity	Price	TOTAL	GST Tax	Unit Price	TOTAL price	Domonico
Sr No.	Part No.	t No. Description	Hyderabad	Mumbai	Per Unit	IOIAL	%	with Tax	with taxes	Remarks
		provide the cost for each								
		component used for the								
		Solution)								
	Sub-Total	(E)								
			Sc	alability during	g Tenure of	Contract				
		Software component for	-							
1		100 -500 users		-						
		Software component for	-							
2		500 -1000 users		-						
		Any Other (Please add rows								
3		and specify)								
	Sub-Total	(F)			•					
	Grand Total (A+B+C+D+E+F) = TCO									

[Name of Authorized Signatory]
[Name of Organization]
[Designation] [Place]
[Date and Time] [Seal & Sign]
[Business Address]

#### Note:

- a) "One Time Cost" means cost incurred in the first year which includes the cost of Supply, Delivery, Configuration, Installation, Customization, Integration, Training, Testing, and Implementation of Hardware, software and any other component/s required for the proposed solution.
- b) The Bidder shall include details of all the components product-wise and unit-wise.
- c) The commercial bid shall not be altered, modified, changed, or any additional conditions applied therein. Any changes to this format will lead to disqualification. Decision of IFTAS shall be final.



- d) In case of any shortfall with respect to the solution capabilities found during the implementation phase, the successful bidder shall ensure timely delivery of all such required components and extend all necessary support timely to meet IFTAS requirements at no additional cost.
- e) IFTAS reserves the rights to procure or not to procure any or all the components and payment shall be made at actuals only.
- f) IFTAS reserves right to engage onsite L2 resource for Year-2 onwards. Any increase in the commercial will be as per RBI indexation formula.
- g) Bidder shall be responsible for all the relevant software and licensing thereof including the deployed OS, DB or applications (if any).
- h) Bidder shall provide comprehensive solution as required by IFTAS at both Data centres (DCs).
- i) If the product specifications do not meet the solution requirements or discrepancies are found therein, it shall attract applicable penalties and the Bidder shall be liable to fulfil the requirements expeditiously / timely at no extra cost to IFTAS. The penalty will be deducted from the payables to the Bidder.
- j) Proposed Solution shall be scalable meeting future requirements. Bidder shall provide details on scalability, product wise / component wise.
  - ⇒ Bidders to compulsorily give the following details like: Model / Make / Version of the Hardware and Software (as applicable).
  - Processor quantity, frequency, Cache memory (as applicable).
  - Memory quantity, total memory (as applicable).
  - ⇒ Hard Disk quantity, total Hard Disk Capacity (as applicable).
  - ⇒ NIC / Interface quantity, make (as applicable).
  - Controller and other critical components (as applicable) EOL and EOS (as applicable).



### Annexure - IV: Unpriced Bill of Material (To be submitted with Technical Bid)

			Quant	ity				
Sr No.	Part No.	Description	Hyderabad	Mumbai	Part Code	Model	Product Description and Config	Remarks
					Hardware			
1		Storage Hardware						CPU, RAM, Storage,
2		Network Hardware						NIC detail must be
3		Appliance / Server Hardware						added in "Description"
4		Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)						
					Software Licenses			
1		Software component for 100 users						Bidder to separately quote
2		Software 2						for each part
3		Software 3						number.
4		Software 4						Any restriction in
5		Any Other (Please add rows and specify, bidder must provide						software license usage count must be highlighted



	Part No.	Description	Quantity					
Sr No.			Hyderabad	Mumbai	Part Code	Model	Product Description and Config	Remarks
		the cost for each component used for the Solution)						
		,		Imp	lementation & Traini	ng		•
1		The Proposed Solution Installation & Integration						
2		OEM Training						For 10 IFTAS officials
3		One On site L2 support at Hyderabad/ Mumbai for one year.	1					
				Comp	rehensive Hardware A	AMC		
1		Storage Hardware						Year 4 & Year5
2		Network Hardware						Year 4 & Year5
3		Appliance / Server Hardware						Year 4 & Year5
		Any Other (Please add rows and specify, bidder must provide the cost for each component used for						
4		the Solution)						Year 4 & Year5
				Sc	oftware AMC/Support			
1		Software 1						
2		Software 2						For Years 4 & 5
3		Software 3						



	Part No.	Description	Quantity					
Sr No.			Hyderabad	Mumbai	Part Code	Model	Product Description and Config	Remarks
4		Software 4						Bidder to
5		Any Other (Please add rows and specify, bidder must provide the cost for each component used for the Solution)						separately quote for each part number
				Scalabili	ty During Tenure of Co	ontract	1	
1		Software component for 100 -500 users						
2		Software component for 500 -1000 users						
3		Any Other (Please add rows and specify)						



#### Annexure- V: Deviations from Technical Specifications and Terms and Conditions of the RFP

S.no	RFP section/clause And Page No. of RFP	Technical Specification or terms and conditions in the Tender document	Deviation Offered	Reasons and whether deviations adds to the operational efficiency of the systems
1				
2				
3				
4				
5				
6				

Place: Date:

Signature of Authorized signatory with seal

#### Note:

- i. Above information in detail to be furnished in case of each component offered separately.
- ii. Deviations from any of the terms and conditions of the tender documents/ RFP to be specified.
- iii. If deviations from the technical specifications are warranted, reasons for such deviations to be specified.
- iv. Whether such deviations add to improvement of the overall performance of the systems/ solutions, if any, to be specifically mentioned and supported by relevant technical documentation as required above.



#### Annexure - VI: Bidder's Guarantee Certificate

(On the letterhead of Bidder)

Place: Date:
To Indian Financial Technology and Allied Services (IFTAS),  10 <sup>th</sup> Floor, C - Wing, 'Times Square', Andheri - Kurla Road, Marol, Andheri (East), Mumbai - 400 059.
Dear Sir,
Sub: Request for Proposal (RFP) for Implementation of Data Loss Prevention
Being duly authorized to represent and act on behalf of
Yours faithfully,
(Signature of Authorized Signatory) <name, address="" and="" title=""></name,>
FOR AND ON BEHALF OF
<name applicant="" of="" organisation="" the=""></name>



#### **Annexure - VII: Conformation to Terms and Conditions**

(On letterhead of the Bidder)

To Indian Financial Technology and Allied Services (IFTAS),  10 <sup>th</sup> Floor, C - Wing, 'Times Square', Andheri - Kurla Road, Marol, Andheri (East), Mumbai - 400 059.
Dear Sir,
Sub: Request for Proposal (RFP) for Implementation of Data Loss Prevention.
Further to our quotation dated, in response to the Request for Proposal (RFP) for "Implementation of Data Loss Prevention" issued by IFTAS, we hereby covenant, warrant, and confirm as follows:
We hereby agree to comply with all the terms and conditions / stipulations, as contained in the RFP and the related addenda, other documents and if required, including the changes made to the original bid documents issued by IFTAS, shall form a valid and binding part of the aforesaid RFP document. IFTAS is not bound by any other extraneous matters or deviations, even if mentioned by us elsewhere either in our quotation or any subsequent deviations / clarifications sought by us, whether orally or in writing, and IFTAS's decision not to accept any such extraneous conditions and deviations will be final and binding on us.
Yours faithfully,
(Signature of Authorized Signatory) < NAME, TITLE AND ADDRESS>
FOR AND ON BEHALF OF <name applicant="" of="" organisation="" the=""></name>



# Annexure - VIII Procurement from a Bidder from a Country Sharing Land Border with India (On letterhead of the Bidder)

To
Indian Financial Technology and Allied Services (IFTAS),
10<sup>th</sup> Floor, C - Wing, 'Times Square',
Andheri - Kurla Road,
Marol, Andheri (East),
Mumbai - 400 059.

Dear Sir,

Yours faithfully,

Sub: Request for Proposal (RFP) for Implementation of Data Loss Prevention.

We, are a private/public limited company incorporated under the provisions of the Companies Act, 1956/2013, having its registered office at hereinafter referred to as "Bidder/Seller" which expression shall mean and include, unless the context otherwise requires, its / his successors and permitted assigns.

This is to certify that we have read the clauses stated in the Office Memorandum issued by Ministry of Finance on the Insertion of Rule 144 (xi) in the General Financial Rules (GFRs), 2017 dated 23 July 2020 and amendments & clarifications hereto regarding restrictions on procurement from a bidder of a country which shares a land border with India and on subcontracting to contractors from such countries.

We certify that the Bidder is not from such a country or, if from such a country, has been registered with the Competent Authority and will not sub-contract any work to a contractor from such countries unless such contractor is registered with the Competent Authority. We hereby certify that we fulfil all requirements in this regard and is eligible to be considered.

We also accept that if such certificate given by the Bidder if our bid is accepted and is found to be false, this would be a ground for immediate termination and further legal action in accordance with law/provision of bidding document including suspension/ banning and encashment of PBG.

(Signature of Authorized Signator	y) <name, address="" and="" title=""></name,>

FOR AND ON BEHALF OF <NAME OF THE APPLICANT ORGANISATION>

Note: Where applicable, evidence of valid registration by the Competent Authority shall be attached.



#### **Annexure - IX: Non-Disclosure Agreement**

(On letterhead of the Bidder)

To
Indian Financial Technology and Allied Services (IFTAS),
10<sup>th</sup> Floor, C - Wing, 'Times Square',
Andheri - Kurla Road,
Marol, Andheri (East),
Mumbai - 400 059.

[Date]
[Salutation]
Confidentiality Undertaking

We acknowledge that during the course of the contract period of Implementation of Data Loss Prevention, we may have access to and be entrusted with Confidential Information. In this letter, the phrase "Confidential Information" shall mean information (whether of a commercial, technical, scientific, operational, administrative, financial, marketing, business, or intellectual property nature or otherwise), whether oral or written, relating to IFTAS and its business, that is provided to us pursuant to this Agreement. In consideration of you making Confidential Information available to us, we agree to the terms set out below:

- 1. We shall treat all Confidential Information as strictly private and confidential and take all steps necessary (including but not limited to those required by this Agreement) to preserve such confidentiality.
- 2. We shall use the Confidential Information for the preparation of our response to the RFP and also performance and completion of all the contractual obligations arising out of the contract.
- 3. We shall not disclose any Confidential Information to any other person or firm, other than as permitted by item 5 below.
- 4. We shall not disclose or divulge any of the Confidential Information to any other client of [name of product vendor / implementation partner]
- 5. This Agreement shall not prohibit disclosure of Confidential Information:
  - To our partners/directors and employees who need to know such Confidential Information to assist with the bidding for RFP floated for Implementation of Data Loss Prevention at IFTAS location.
  - With your prior written consent, such consent not to be unreasonably withheld.
  - To the extent that such disclosure is required by law.
  - To the extent that such disclosure is required by any rule or requirement of any regulatory authority with which we are bound to comply; and
  - To our professional advisers for the purposes of our seeking advice. Such professional advisors will be informed of the need to keep the information confidential.



- 6. Upon your request we shall arrange delivery to you of all Confidential Information, and copies thereof, that is in documentary or other tangible form, except:
  - For the purpose of a disclosure permitted by item 5 above; and
  - To the extent that we reasonably require to retain sufficient documentation that is necessary to support any advice, reports, or opinions that we may provide.
- 7. This Agreement shall not apply to Confidential Information that:
  - Is in the public domain at the time it is acquired by us;
  - Enters the public domain after that, other than as a result of unauthorized disclosure by us;
  - Is already in our possession prior to its disclosure to us; and
  - Is independently developed by us.
- 8. This Agreement shall continue perpetually unless and to the extent that you may release it in writing.
- 9. We acknowledge that the Confidential Information will not form the basis of any contract between you and us.
- 10. We warrant that we are acting as principal in this matter and not as agent or broker for any person, company, or firm.
- 11.We acknowledge that no failure or delay by you in exercising any right, power or privilege under this Agreement shall operate as a waiver thereof nor as any single or partial exercise thereof or as the exercise of any other right, power, or privilege.
- 12. This Agreement shall be governed by and construed in accordance with Indian law and any dispute arising from it shall be subject to the exclusive jurisiction of the Mumbai courts.

We have read this Agreement fully and confirm our agreement with its terms

Yours sincerely

Signature and Stamp of Company

[Authorized Signatory (same as signing the quotation) – Implementation Partner]

Name:

Position:

Date:

Authorized Signatory Designation Bidder's corporate name



## Annexure- X: Response from OEM through Bidder

[On the Letter head of the OEM]
All eligibility criteria as described in the respective Annex are satisfied by the OEM M/s
of the product The details provided in this document are correct and submitted in the below
format:

#### Discloser and declaration

S.no	Description	Response from OEM		
1	Name of the OEM			
2	Name of the product			
3	Product Category			
4	Product Name			
5	Product Version			
6	Date of the release version			
7	Appliance-Based/Software-Based solution			
8	Road Map of product including EOS and EOL			
9	Number of certified engineers giving technical support for the product in India			
10	Architectural diagram of the product			
11	Head Quarters address			
12	Address in India & Date of Incorporation in India			
13	Address of Product Development Centre			
14	Address of Product Service Centre / Centre of Excellence / Research &			
	Development Centre			
15	Communication Details of Contact Official(s) – Name, Designation, Phone &			
	Fax Number (with STD/ISD code), Mobile No. & E-mail Address			

(Authorized Signatory) For	
----------------------------	--



# Annexure- XI: : Letter of Authority

(This 'Letter of Authority' should be issued on the letterhead of the OEM)

Place:
Date:
To,
Indian Financial Technology and Allied Services (IFTAS),
10 <sup>th</sup> Floor, C - Wing, 'Times Square',
Andheri - Kurla Road,
Marol, Andheri (East),
Mumbai - 400 059.
Dear Sir,
Sub: Request for Proposal (RFP) for Data Loss Prevention.
Dear Sir,
Subject: Letter of Authority
Subject: Letter of Authority
We have been approached by M/s in connection with your RFP name
with Nodated
We confirm having offered to them the required software in line with your requirement. Our offer to
them is for the following software/hardware for which we are the OEM and have back-to-back suppor
agreement with the Bidder. We confirm that we will make available all necessary components/sub
components required for providing seamless service during the tenure of the service as required in the
RFP. In case if the required components/sub-components are not available, alternate and compatible
components will be made available for smooth functioning of the equipment's, as required by IFTAS.
1 2
3 4
5
The authorized agency would independently support and service the above-mentioned software ,
hardware during the contract period.
(Authorized Signatory) For



## Annexure- XII: Self Declaration for PCI DSS V4.0 certification requirement

(This 'Self Declaration' should be issued on the letterhead of the Bidder)

Place: Dare:
Γο, ndian Financial Technology and Allied Services (IFTAS), 10 <sup>th</sup> Floor, C - Wing, 'Times Square', Andheri - Kurla Road, Marol, Andheri (East), Mumbai - 400 059.
Dear Sir,
Sub: Self declaration for PCI DSS V4.0 certification related compliance.
Dear Sir,
We have been approached by M/s in connection with your RFP name in connection with your RFP name
We confirm having offered them the required software in line with your requirement. Our offering is in full compliance with PCI DSS V4.0 related certification.  We confirm that we will make available all necessary components/sub-components required for PC DSS V4.0 related certification during the tenure of the service as required in the RFP. In case if the required components/sub-components are not available, alternate, and compatible components will be made available for PCI DSS V4.0 related certification requirement of IFTAS.
The authorized agency would independently support and service the above-mentioned software and service the service that service is a service that service the service that service is a service that service the service that service is a service that service the service that service is a service that service the service that service the service that service the service that service the service that service that service the service that ser



## Annexure- XIII: OEM Undertaking

(This 'Letter of Authority' should be issued on the letterhead of the OEM)

Place:
Date:
To,
Indian Financial Technology and Allied Services (IFTAS),
10 <sup>th</sup> Floor, C - Wing, 'Times Square',
Andheri - Kurla Road,
Marol, Andheri (East),
Mumbai - 400 059.
Dear Sir,
Sub: Request for Proposal (RFP) for Data Loss Prevention.
Dear Sir,
We, official manufacturers/OEM vendors ofhereby
declare that in the event the Bidder fails to resolve/handle any issue within stipulated time limits, OEM
shall take the responsibility of handling the issue directly.
Further, we undertake that in the event the Bidder fails to supply / install / implement / operate / support in any circumstances, OEM(s) shall take the responsibility of handling the issue directly and OEM(s) shall comply with the all the terms and condition applicable under this RFP.
Signed by the Manufacturer/OEM Vendor:
(Authorized Signatory) For



# **Annexure- XIV: Undertaking for Information Security**

Place: Date:						
To Indian Financial Technology and Allied Services (IFTAS),  10 <sup>th</sup> Floor, C - Wing, 'Times Square', Andheri - Kurla Road, Marol, Andheri (East), Mumbai - 400 059.						
Dear Sir,						
Sub: Request for Proposal (RFP) for "Implementation of Data Loss Prevention"						
We hereby confirm that we shall follow a standard process to ensure that proposed solution meets functional, security performance and regulatory requirements of the IFTAS.  We also hereby undertake that the developed/customized software will be free of malware, free of any obvious bugs and free of any covert channels in the code (of the version of the application being delivered as well as any subsequent versions/modifications done). Also, the Proposed solution will be free from any kind of vulnerabilities and as and when any vulnerabilities are notified by IFTAS, Regulators, Govt. of India or any other Govt agencies, it shall be remediated within prescribed time.						
Yours faithfully,						
(Signature of Authorized Signatory) <name, address="" and="" title=""></name,>						
FOR AND ON BEHALF OF						
<name applicant="" of="" organisation="" the=""></name>						



#### Annexure- XV: Statement of Absence of Conflict of Interest

Place: Date:
To Indian Financial Technology and Allied Services (IFTAS),  10 <sup>th</sup> Floor, C - Wing, 'Times Square', Andheri - Kurla Road, Marol, Andheri (East), Mumbai - 400 059.
Dear Sir,
Sub: Request for Proposal (RFP) for "Implementation of Data Loss Prevention"
Being duly authorized to represent and act on behalf of

(Signature of Authorized Signatory) <NAME, TITLE AND ADDRESS> FOR AND ON BEHALF OF <NAME OF THE APPLICANT ORGANISATION>



## **Annexure- XVI: Bidders Queries Format**

Contact Details		
Name of Organization submitting		
request (Enter Full Legal Entity		
name)	:	
Full formal address of the		
organization	:	
Tel	:	
Email	:	
Name & position of person		
submitting request		
Name	:	
Designation	:	

#	Clause No.	Page No.	Clause	Query	IFTAS Response
					20100



#### **Annexure- XVII: Indexation Formula**

**RBI Indexation Formula-I** to be used for Payment for hardware, system software and tools maintenance will be as follows:

 $A = B \{15 + 45 \times (WPIc / WPIp) + 40 (CPIc / CPIp)\} * 1/100 Where,$ 

A = The hardware, system software and tools maintenance amount for the current year,

B = The hardware, system software and tools for the previous year

WPIc=WholeSale price Index for Electrical Products 6 months prior to the Commencement date of contact for the current year

WPIp=WholeSale Price Index for Electrical Products 6 months prior to the Commencement date of contact for the previous year

CPIc= Consumer Price Index for industrial workers for Mumbai City 6 months prior to the commencement date of contract for the current year

CPIp= Consumer Price Index for industrial workers for Mumbai City 6 Months prior to the commencement date of contract for the previous year

**RBI Indexation Formula-II** to be used for services like Anti-phishing services, PT services, Helpdesk and Operations and any other services using manpower will be as follows:

 $A = B \{15 + 85 \times (CPIc/CPIp)\} \times 1/100 \text{ where}$ 

A = The Man Month rate for services for the current year.

B= The Man Month rate for services for the previous year.

CPIc = Consumer Price Index for urban for all India for the month generally 6 months prior to the commencement date of contract for the current year.

CPIp = Consumer Price Index for urban for all India for the month generally 6 months prior to the commencement date of contract for the previous year